

# VoC-cards layouts

There are totally 48 different predefined layouts in VoC-cards (8x3x2):

- eight predefined “Master Spreads” (InDesign terminology) that can be applied to the Value cards
- three predefined rating scales – an analog scale (5 cm long) and two fixed scales with 10 and 11 checkboxes respectively
- division element (on/off) between the Value story part and the benchmarking part (see the last two examples).

The logotype is imported to the “Master Spread”. The text boxes have named styles enabling global change of font size.

The text on the cards are all created in the modules VoC-xml or VoC-translate and exported as xml tagged text to import in VoC-cards.

Master A1-LBB

### High technical competence of vendor

Vendor has high competence in customer applications and processes.

8-Step-VoC

Brand 1

Brand 2

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

© Value Model 2019 13

Logotype and two benchmarks given by the respondent. Fixed rating scale with 10 checkboxes.

Master A3-PBB

### High technical competence of vendor

Vendor has high competence in customer applications and processes.

8-Step-VoC

Brand 1

Brand 2

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

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Product name and two benchmarks given by the respondent. Fixed rating scale with 10 checkboxes.

Master A2-LCC

### Easy to install and set up the system

The time and efforts needed to get the system up and running is low.

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Your current solution  
(if not 8-Step-VoC)

The best solution  
(8-Step-VoC excluded)

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

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Logotype and two fixed benchmarks, here with comments on the benchmarks. Fixed rating scale with 10 checkboxes.

Master A4-PCC

### High comfort when driving in cold weather conditions

Quickly getting up the heat and remove the mist from the windows and mirrors.

Car brand 1

Car brand 2

Car brand 3

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

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Product name and two named benchmarks. Fixed rating scale with 10 checkboxes.

Master A5-LB

### High technical competence of vendor

Vendor has high competence in customer applications and processes.

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Brand 1

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

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Logotype and one benchmark given by the respondent. Analog rating scale.

Master A7-PB

### High technical competence of vendor

Vendor has high competence in customer applications and processes.

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Brand 1

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

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Product name and one benchmark given by the respondent. Analog rating scale.

Master A6-LC

### Concrete and interesting insights about innovation practise

Presentations and workshops that provide practical insights on innovation management principles.

8-Step-VoC

The best conference ever  
(This conference excluded)

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

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Logotype and one fixed benchmark. Fixed rating scale with 11 checkboxes. Division element shown.

Master A8-PC

### Concrete and interesting insights about innovation practise

Presentations and workshops that provide practical insights on innovation management principles.

8-Step-VoC

The best conference ever  
(This conference excluded)

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

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Product name and one fixed benchmark. Fixed rating scale with 11 checkboxes. Division element shown.

# VoC-cards language\* support

## VoC\_cards\_XXX\_ArialNova template

Covers all Pan-European languages and is using the font Arial Nova that is distributed as an additional font in Windows 10. Arial Nova is a major improvement of the font Arial with better kerning (and readability).

**Concrete and interesting insights about innovation practise**

Presentations and workshops that provide practical insights on innovation management principles.

**8-Step-VoC** (v 1.1 eng)

**The best conference ever** (This conference excluded)

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English

**Конкретні та цікаві висновки щодо інноваційної практики**

Презентації та семінари, що надають практичні знання про принципи управління інноваціями.

**8-Step-VoC** (v 1.0 ukr)

**Найкраща конференція за весь час** (Ця конференція виключена)

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Ukrainian

**Konkretne i ciekawe spostrzeżenia na temat praktyki innowacyjnej**

Prezentacje i warsztaty, które zapewniają praktyczny wgląd w zasady zarządzania innowacjami.

**8-Step-VoC** (v 1.1 pol)

**Najlepsza konferencja w historii** (Ta konferencja nie obejmuje)

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Polish

**Συγκεκριμένες και ενδιαφέρουσες γνώσεις σχετικά με την πρακτική καινοτομίας**

Παρουσιάσεις και εργαστήρια που παρέχουν πρακτικές γνώσεις σχετικά με τις αρχές διαχείρισης της καινοτομίας.

**8-Step-VoC** (v 1.1 gre)

**Η καλύτερη διάσκεψη που έγινε ποτέ** (Αυτή η διάσκεψη αποκλείεται)

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Greek

## VoC\_cards\_ZHO\_SourceHanSansTC template (part of the additional language package)

Covers traditional Chinese and is using the font SourceHanSansTC, a font developed by Adobe and Google. SourceHanSansTC is licensed under the SIL Open Font License and can be distributed and used freely.

Traditional Chinese is used in Taiwan, Hong Kong, Macao and most overseas Chinese.

**關於創新實踐的具體而有趣的見解**

介紹和研討會，提供有關創新管理原則的實用見解。

**8-Step-VoC** (v 1.1 zho)

**有史以來最好的會議** (此會議除外)

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## VoC-cards language\* support

**VoC\_cards\_CHI\_SourceHanSansSC** template (part of the additional language package)

Covers simplified Chinese and is using the font SourceHanSansSC, a font developed by Adobe and Google. SourceHanSansSC is licensed under the SIL Open Font License and can be distributed and used freely. Simplified Chinese is used in Mainland China, Singapore and Malaysia.

### 关于创新实践的具体而有趣的见解

介绍和研讨会, 提供有关创新管理原则的实用见解。

8-Step-VoC

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(v 1.1 chi)

8-Step-VoC

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有史以来最好的会议  
(此会议除外)

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**VoC\_cards\_JPN\_SourceHanSans** template (part of the additional language package)

Covers Japanese and is using the font SourceHanSans, a font developed by Adobe and Google. SourceHanSans is licensed under the SIL Open Font License and can be distributed and used freely.

### イノベーションの実践に関する具体的で興味深い洞察

イノベーション管理の原則に関する実践的な洞察を提供するプレゼンテーションとワークショップ。

8-Step-VoC

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(v 1.1 jpn)

8-Step-VoC

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史上最高の会議  
(この会議は除く)

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**VoC\_cards\_KOR\_SourceHanSansK** template (part of the additional language package)

Covers Korean and is using the font SourceHanSansK, a font developed by Adobe and Google. SourceHanSansK is licensed under the SIL Open Font License and can be distributed and used freely.

### 혁신 사례에 대한 구체적이고 흥미로운 통찰력

혁신 경영 원칙에 대한 실질적인 통찰력을 제공하는 프레젠테이션 및 워크숍

8-Step-VoC

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(v 1.1 kor)

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최고의 컨퍼런스  
(이 회의 제외)

© 8-Step-VoC 2018

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## VoC-cards language\* support


**VoC\_cards\_THA\_AdobeThai** template (part of the additional language package)

Covers Thai and is using the font AdobeThai, a font that is distributed by Adobe as part of Adobe Reader Extended Language Pack.


ข้อมูลเชิงลึกที่น่าสนใจเกี่ยวกับการ  
ปฏิบัติด้านนวัตกรรม

การนำเสนอและการประชุมเชิงปฏิบัติการที่ให้ข้อมูลเชิงลึกเกี่ยวกับหลักการ  
การจัดการนวัตกรรม

**8-Step-VoC**




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(v 1.1 tha)

การประชุมที่ดีที่สุดตลอดกาล  
(การประชุมที่ไม่รวม)



☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



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**VoC\_cards\_HIN\_AdobeDevanagari** template (part of the additional language package)

Covers Hindi and is using the font AdobeDevanagari, a font that is distributed by Adobe as part of Adobe Reader Extended Language Pack.

नवाचार अभ्यासके बारे में ठोस और दिलचस्प  
अंतर्दृष्टि

प्रस्तुतियाँ और कार्यशालाएँ जो नवाचार प्रबंधन सिद्धांतों पर व्यावहारिक अंतर्दृष्टि प्रदान  
करती हैं।

**8-Step-VoC**



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(v 1.1 hin)

अब तक का सबसे अच्छा सम्मेलन  
(यह सम्मेलन बाहर रखा गया)



☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐



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## VoC-cards language\* support

**VoC\_cards\_HEB\_AdobeHebrew** template (part of the additional language package)

Covers Hebrew and is using the font AdobeHebrew, a font that is distributed by Adobe as part of Adobe Reader Extended Language Pack.

בטון ותובנות מעניינות על תרגול  
חדשנות

מצגות וסדנאות המספקים תובנות מעשיות על  
עקרונות ניהול החדשנות.

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הכנס הטוב ביותר אי פעם  
(הכנס הזה לא נכלל)

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### Note on the RTL language templates

In some cases, the benchmarks (or the product name) should be written from left-to-right and not right-to-left. In these cases, go to the relevant "Master Spread", mark the text box and change the Paragraph style from "Benchmark" to "Benchmark LTR".

**VoC\_cards\_PER\_Scheherazade** template (part of the additional language package)

Covers Arabic and Persian scripts and is using the font Scheherazade. The font is licensed under the SIL Open Font License and can be distributed and used freely.

بینش های بتنی و جالب در مورد عمل  
نوآوری

سخنرانی ها و کارگاه های آموزشی که بینش عملی را در مورد اصول  
مدیریت نوآوری ارائه می دهند.

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بهترین کنفرانس تا کنون  
(این کنفرانس حذف شد)

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Persian

رؤی ملموسة ومثيرة للاهتمام حول  
ممارسة الابتكار

عروض تقديمية وحلقات عمل تقدم رؤى عملية حول مبادئ إدارة  
الابتكار.

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أفضل مؤتمر على الإطلاق  
(هذا المؤتمر مستبعد)

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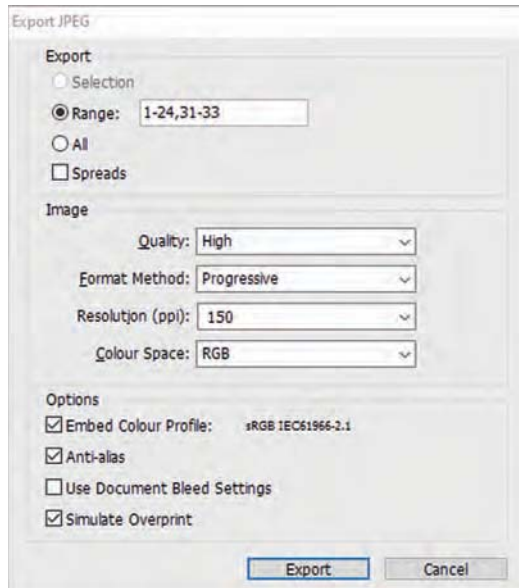
Arabic

# VoC-cards support for virtual dialogues

VoC-cards can create bitmap images of the cards, including the sorting cards, for use in a virtual VoC.

Steps for creating JPEGs of the cards:

- 1) Create a folder for the bitmapped cards, e.g. “eng” for English cards
- 2) In InDesign, double-click the layer “VIRTUAL CARDS” and check the checkbox “Print Layer”
- 3) Select File->Export... and select “JPEG” as “Save as type:”
- 4) Select the folder to create the cards in and choose “card\_” as “Filename:”
- 5) In the dialogue, set the range to the Value cards and the sorting cards, e.g.



- 6) Select the options as above
- 7) Click on “Export” and the JPEGs are created.

The Value cards created have the card number in the ranking window for easy identification.

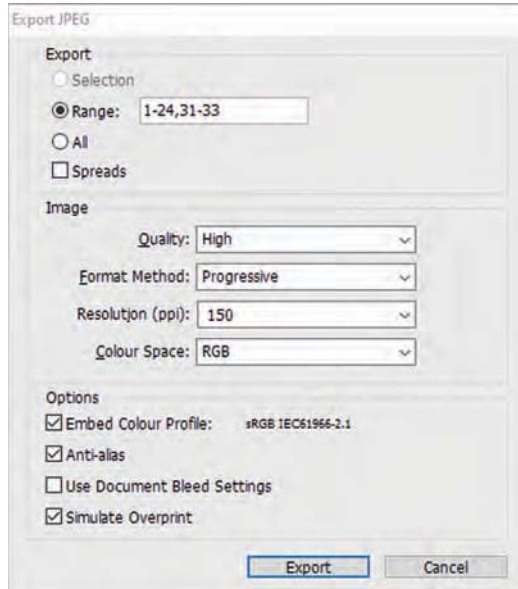


# VoC-virtual – optimized for virtual dialogues

VoC-virtual creates bitmap images of the cards, including the sorting cards, for use in a virtual VoC.

Steps for creating JPEGs of the cards:

- 1) Create a folder for the bitmapped cards, e.g. “eng” for English cards
- 2) In InDesign, double-click the layer “VIRTUAL CARDS” and check the checkbox “Print Layer”
- 3) Select File->Export... and select “JPEG” as “Save as type:”
- 4) Select the folder to create the cards in and choose “card\_” as “Filename:”
- 5) In the dialogue, set the range to the Value cards and the sorting cards, e.g.



- 6) Select the options as above
- 7) Click on “Export” and the JPEGs are created.

The Value cards created are identified by a character in the upper right corner. In VoC-collect, the character is translated to a card number.

